

Office Occupancy and Absorption Survey for New Orleans Central Business District and Metairie, LA



4th Quarter 2020

By Bruce Sossaman of Corporate Realty

Class A Office Building Occupancy Central Business District, New Orleans, Louisiana

Building	Building Rentable Sq Ft	Largest Contiguous Block	Rental Ran		4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq Ft	3rd Q 2020	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020 F	2nd Q 2020 Percent Lease	3rd Q 2020 I	4th Q 2020	Sub- Lease Avail
1515 Poydras Building	529,474	22,000	\$19.00	\$20.00	217,131	228,487	235,180	249,836	253,669	(3,833)	58.99%	56.85%	55.58%	52.81%	52.09%	0
1555 Poydras Building	467,671	66,635	\$19.00	\$20.00	199,072	183,292	182,292	166,529	160,880	5,649	57.43%	60.81%	61.02%	64.39%	65.60%	0
1615 Poydras Building	501,741	7,349		\$19.00	24,909	24,909	24,909	24,909	29,047	(4,138)	95.04%	95.04%	95.04%	95.04%	94.21%	3,770
Benson Tower 1450 Poydras	540,208	1,822	Est. WND	\$20.00	0	0	0	0	1,822	(1,822)	100.00%	100.00%	100.00%	100.00%	99.66%	0
Energy Centre 1000 Poydras	761,500	14,910		\$19.50	90,710	77,793	77,793	85,973	76,150	9,823	88.09%	89.78%	89.78%	88.71%	90.00%	0
Entergy Corp Building 639 Loyola Avenue	526,041	5,376	\$20.50	\$21.50	11,820	14,047	14,047	11,588	11,588	0	97.75%	97.33%	97.33%	97.80%	97.80%	0
irst Bank & Trust Building 09 Poydras	545,157	12,900	\$19.50	\$20.00	57,113	57,113	58,864	59,935	59,935	0	89.52%	89.52%	89.20%	89.01%	89.01%	20,828 5,433
1250 Poydras Building	422,899	8,716	\$20.50	\$21.50	29,109	15,654	15,654	22,109	22,109	0	93.12%	96.30%	96.30%	94.77%	94.77%	0
One Canal Place 165 Canal Street	630,581	60,000		\$18.50	116,897	119,523	126,457	132,911	159,647	(26,736)	81.46%	81.05%	79.95%	78.92%	74.68%	0
dancock Whitney Center (One Shell Square) 701 Poydras	1,256,991	92,036 *4 floors	\$18.50	\$20.00	91,603	154,000	158,908	158,908	149,135	9,773	92.71%	87.75%	87.36%	87.36%	88.14%	0
an American Life Center 601 Poydras	671,883	38,160		\$19.00	109,248	109,248	112721	112,721	120,722	(8,001)	83.74%	83.74%	83.22%	83.22%	82.03%	10,872
Place St. Charles 201 St. Charles Avenue	1,004,484	24,633	\$20.00 *Net of electric	\$21.00	92,996	88,196	100,732	115,829	104,401	11,428	90.74%	91.22%	89.97%	88.47%	89.61%	69,597 10,000
oydras Center 50 Poydras	453,256	12,515	\$18.50	\$20.00	49,379	49,379	57,481	57,481	63,308	(5,827)	89.11%	89.11%	87.32%	87.32%	86.03%	
400 Poydras Tower	608,608	22,594	\$17.50	\$20.00	74,895	68,268	73,637	79,637	68,222	11,415	87.69%	88.78%	87.90%	86.91%	88.79%	4,900
TOTAL	8,920,494			\$19.69	1,164,882	1,189,909	1,238,675	1,278,366	1,280,635	(2,269)	86.94%	86.66%	86.11%	85.67%	85.64%	125,400

Class A Office Building Absorption Central Business District, New Orleans, Louisiana

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2019 Absorption	4th Quarter 2020 Absorption	Year 2020 Absorption
1515 Poydras Building	529,474	(11,356)	(6,693)	(14,656)	(3,833)	(36,538)
1555 Poydras Building	467,671	15,780	1,000	15,763	5,649	38,192
1615 Poydras Building	509,565	0	0	0	(4,138)	(4,138)
Benson Tower -1450 Poydras	540,208	0	0	0	(1,822)	(1,822)
Energy Centre - 1100 Poydras	761,500	12,917	0	(8,180)	9,823	14,560
Entergy Corp Building - 639 Loyola Avenue	526,041	(2,227)	0	2,459	0	232
First Bank & Trust Building - 909 Poydras	545,157	0	(1,751)	(1,071)	0	(2,822)
1250 Poydras Building	422,899	13,455	0	(6,455)	0	7,000
One Canal Place - 365 Canal Street	630,581	(2,626)	(6,934)	(6,454)	(26,736)	(42,750)
Hancock Whitner Center - 701 Poydras	1,256,991	(62,397)	(4,908)	0	9,773	(57,532)
Pan American Life Center - 601 Poydras	671,883	0	(3,473)	0	(8,001)	(11,474)
Place St. Charles - 201 St. Charles Avenue	1,004,484	4,800	(12,536)	(15,097)	11,428	(11,405)
Poydras Center - 650 Poydras	453,256	0	(8,102)	0	(5,827)	(13,929)
400 Poydras Tower	608,608	6,627	(5,369)	(6,000)	11,415	6,673
TOTAL	8,928,318	(25,027)	(48,766)	(39,691)	(2,269)	(115,753)
Percent Leased		86.66%	86.11%	85.67%	85.64%	

Class B Office Building Occupancy Central Business District, New Orleans, Louisiana

Building	Building Rentable Sq Ft	Largest Contiguous Block	Rental Rate Range	4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq I	3rd Q 2020 Ft	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020	2nd Q 2020 Percent Leased	3rd Q 2020	4th Q 2020	Sub- Lease Avail
IP Building 643 Magazine Street	83,974	5,779	\$16.50 \$17.50	0	0	5,779	10,238	10,238	0	100.00%	100.00%	93.12%	87.81%	87.81%	0
Exchange Centre 935 Gravier Street	355,274	20,000 (2 floors)	\$16.50	69,436	63,949	60,000	62,566	72,412	(9,846)	80.46%	82.00%	83.11%	82.39%	79.62%	10,000 2,209
Orleans Tower 1340 Poydras Street	378,895	26,399	\$14.50 \$15.50	101,733	101,733	104,459	103,401	103,401	0	73.15%	73.15%	72.43%	72.71%	72.71%	0
TOTAL	818,143		\$15.86	171,169	165,682	170,238	176,205	186,051	(9,846)	79.08%	79.75%	79.19%	78.46%	77.26%	12,209

^{*1010} Common - Removed 1st Q 2020

Class B Office Building Absorption Central Business District, New Orleans, Louisiana

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2020 Absorption	4th Quarter 2020 Absorption	Year 2020 Absorption
IP Building 643 Magazine Street	83,974	0	(5,779)	(4,459)	0	(10,238)
Exchange Centre 935 Gravier Street	355,274	5,487	3,949	(2,566)	(9,846)	(2,976)
Orleans Tower 1340 Poydras Street	378,895	carpor	ate.,726)	1,058	0	(1,668)
TOTAL	818,143	5,487	(4,556)	(5,967)	(9,846)	(14,882)
Percentage Leased		79,75%	79.19%	78.46%	77.26%	

Class A Office Building Occupancy Metairie, Louisiana

Building	Building Rentable	Largest Contiguous		al Rate ange	4th Q 2019	1st Q 2020	2nd Q 2020	3rd Q 2020	4th Q 2020	4th Q 2020	4th Q 2019	1st Q 2020	2nd Q 2020	3rd Q 2020	4th Q 2020	Sub- lease
Witness	Sq Ft	Block	-				Available Sq	Ft		Absorption		- 64	Percent Leas	ed		Avail
Galleria	465,985	7,100		\$23.00	36,516	37,050	36,928	41,455	41,939	(484)	92.16%	92.05%	92.08%	91.10%	91.00%	4,518
Heritage Plaza	353,000	6,473	\$23.00	\$24.00	21,442	21,442	21,442	21,442	25,599	(4,157)	93.93%	93.93%	93.93%	93.93%	92.75%	0
One Lakeway	300,816	12,700	\$24.00	\$25.50	43,315	40,205	40,205	40,205	46,023	(5,818)	85.60%	86.63%	86.63%	86.63%	84.70%	7,700
Two Lakeway	449,309	27,000	\$24.00	\$25.50	76,552	76,552	381,169	89,201	89,201	0	82.96%	82.96%	81.93%	80.15%	80.15%	0
Three Lakeway	471,745	15,204	\$24.00	\$26.50	28,659	30,414	41,586	47,005	49,085	(2,080)	93.92%	93.55%	91.18%	90.04%	89.60%	0
TOTAL	2,040,855			\$24.25	206,484	205,663	221,330	239,308	251,847	(12,539)	89.88%	89.92%	89.16%	88.27%	87.66%	12,218

Class A Office Building Absorption Metairie, Louisiana

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2020 Absorption	4th Quarter 2020 Absorption	Year to date Absorption
Galleria	465,985	(534)	122	(4,527)	(484)	(5,423)
Heritage Plaza	353,000	0	0	0	(4,157)	(4,157)
One Lakeway	300,816	3,110	0	rate Realt	(5,818)	(2,708)
Two Lakeway	449,309	0	(4,617) PO	rate orealt	0	(12,649)
Three Lakeway	471,745	(1,755)	(11,172)	(5,419)	(2,060)	(20,406)
TOTAL	2,040,855	821	(15,667)	(17,978)	(12,519)	(45,343)
Percent Leased		89.92%	89.16%	88.27%	87.66%	

Class B Office Building Occupancy Metairie, Louisiana

Building	Building Rentable Sq Ft	Largest Contiguous Block	-	Il Rate nge	4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq I	3rd Q 2020 Ft	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020 F	2nd Q 2020 Percent Lease	3rd Q 2020 d	4th Q 2020	Sub- Lease Avail
110 Veterans Building	129,000	1,624		\$19.50	3,168	3,168	3,404	3,404	3,723	(319)	97.54%	97.54%	97.36%	97.36%	97.11%	0
2121 Airline Drive Building	123,360	4,884	\$21.00	\$22.00	4,884	4,884	4,884	4,884	4,884	0	96.04%	96.04%	96.04%	96.04%	96.04%	13,040
3421 North Causeway	124,371	3,711		\$19.00	12,158	10,450	10,450	14,994	15,819	(825)	90.22%	91.60%	91.60%	87.94%	87.28%	0
3501 North Causeway	112,741	3,493		\$19.50	20,075	20,075	7,360	7,360	10,922	(3,562)	82.19%	82.19%	93.47%	93.47%	90.31%	0
3445 North Causeway	127,887	6,515		\$18.00	23,716	23,716	26,942	26,942	25,577	1,365	81.46%	81.46%	78.93%	78.93%	80.00%	0
Causeway Plaza I 3510 North Causeway	108,718	0		\$19.50	DOP OF	0	0	0	0	0	100.00%	100.00%	100.00%	100.00%	100.00%	0
Causeway Plaza II 1300 West Esplanade	108,718	12,147		\$19.50	24,702	24,343	24,843	24,843	28,267	(3,424)	77.28%	77.15%	77.15%	77.15%	74.00%	0
Causeway Plaza III 3330 West Esplanade	108,718	5,700		\$19.50	10,989	5,208	5,208	5,208	10,872	(5,664)	89.89%	95.21%	95.21%	95.21%	90.00%	18,655 7,980
executive Tower 3500 North Causeway	185,463	17,009	\$19.50	\$20.00	24,333	24,333	29,756	32,089	32,213	(124)	86.88%	86.88%	83.96%	82.70%	82.63%	5,587
atter Center West 2800 Veterans	96,979	4,725	\$20.00	\$23.00	4,107	10,600	8,708	8,708	15,086	(6,378)	95.77%	89.07%	91.02%	91.02%	84.44%	9,686
Metairie Center 2424 Edenborn	90,637	10,000		\$18.50	10,959	9,672	9,672	15,213	13,019	2,194	87.91%	89.33%	89.33%	83.22%	85.64%	0
Metalrie Office Tower	94,083	9,749	\$21.00	\$22.50	0	0	14,312	14,146	13,634	512	100.00%	100.00%	84.79%	84.96%	85.51%	4,000
Severn Place 2450 Severn	86,219	6,683		\$19.50	13,374	7,963	9,256	9,256	9,256	0	84.49%	90.76%	89.26%	89.26%	89.26%	0
TOTAL	1,496,894			\$19.74	152,465	144,912	154,795	167,047	183,272	(16,225)	89.81%	90.32%	89.66%	88.84%	87.76%	58,948

Class B Office Building Absorption Metairie, Louisiana

Percent Leased		90.32%	86.66%	88.84%	87.76%	
DTAL	1,497,766	7,553	(9,883)	(12,252)	(16,225)	(30,807)
evern Place 450 Severn	86,219	5,411	-1,293	0	0	4,118
etairie Office Tower	94,083	0	-14,312	166	512	(13,634)
letairie Center 424 Edenborn	90,637	1,287	0	(5,541)	2,194	(2,060)
atter Center West 800 Veterans	96,979	(6,493)	1,892	0	(6,378)	(10,979)
cecutive Tower 500 North Causeway	185,463	0	-5,423	(2,333)	(124)	(7,880)
auseway Plaza III 330 West Esplanade	108,718	5,781	0	0	(5,664)	117
useway Plaza II 100 West Esplanade	108,718	(141)	0	0	(3,424)	(3,565)
useway Plaza I 110 North Causeway	108,718	0	0	0	0	0
45 North Causeway	127,887	0	-3,226	0	1,365	(1,861)
601 North Causeway	112,741	rporosite	Near 1765	0	(3,562)	9,153
121 North Causeway	125,243		0	(4,544)	(825)	(3,661)
121 Airline Drive Building	123,360	0	0	0	0	0
0 Veterans Building	129,000	0	-236	0	(319)	(555)
	Rentable Sq Ft	2020 Absorption	2020 Absorption	2020 Absorption	2020 Absorption	to date Absorption
UILDING	Building	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Year

Office Building Occupancy Elmwood

Building	Building Rentable Sq Ft	Largest Contiguous Block	Rental Ran	1000	4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq Ft	3rd Q 2020	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020 Po	2nd Q 2020 ercent Leased	3rd Q 2020	4th Q 2020	Sub- lease Avail
880 Commerce Road West	93,629	18,346		\$18.50	21,876	44,464	44,464	37,727	37,727	0	76.64%	52.51%	52.51%	59.71%	59.71%	0
800 West Commerce	91,628	5,273		\$19.50	14,671	9,576	14,671	12,176	12,176	0	83.99%	89.55%	83.99%	86.71%	86.71%	0
990 N. Corporate Park	56,065	17,000	\$18.50	\$19.50	22,782	22,782	17,409	17,409	17,409	0	59.37%	59.37%	68.95%	68.95%	68.95%	0
TOTAL	241,322		Cara	\$19.00	59,329	76,822	76,544	67,312	67,312	0	75.42%	68.17%	68.28%	72.11%	72.11%	0

Office Building Absorption Elmwood

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2020 Absorption	4th Quarter 2020 Absorption	Year 2019 Absorption
880 Commerce Road West	93,629	(22,588)	0	6,737	0	(15,851)
800 West Commerce	91,628	5,095	(5,095)	2,495	0	2,495
990 N. Corporate Park*	56,065	o Cor	porate Real 5,373	0	0	5,373
TOTAL	241,322	(17,493)	278	9,232	0	(7,983)
Percent Leased		68.17%	68.28%	72.11%	72.11%	

Office Building Occupancy Kenner / West Metairie

Building	Building Rentable Sq Ft	Largest Contiguous Block	Rental Ran	1	4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq Ft	3rd Q 2020	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020 Pe	2nd Q 2020 ercent Leas	3rd Q 2020 ed	4th Q 2020	Sub- Lease Avail
2400 Veterans Building	132,965	7,274	Rea	\$18.50	3,867	8,087	3,244	10,518	15,543	(5,025)	97%	94%	98%	92%	88%	+
Riverside I 6660 Riverside Drive	32,181	PQ1,810	\$ 16.00	\$19.00	20,472	20,472	20,472	22,316	21,098	1,218	36%	36%	36%	31%	34%	
Riverside II 6620 Riverside Drive	58,057	7,350	\$ 16.00	\$19.00	15,546	15,546	15,546	10,102	10,102	-	73%	73%	73%	83%	83%	
TOTAL	223,203			\$18.10	39,885	44,105	39,262	42,936	46,743	(3,807)	82.1%	80.2%	82.4%	80.8%	79.1%	

Office Building Absorption Kenner / West Metairie

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2020 Absorption	4th Quarter 2020 Absorption	Year to date Absorption
2400 Veterans Building	132,965	(4,220)	4,843	(7,274)	-5,025	(11,676)
RIVERSIDE I 6660 Riverside Drive	32,181	0	0	(1,844)	1,218	(626)
RIVERSIDE II 6620 Riverside Drive	58,057	0	0	5,444	0	5,444
TOTAL	223,203	(4,220)	4,843	(3,674)	(3,807)	(6,858)
Percent Leased		80.24%	82.41%	80.76%	79.06%	

Class A Office Building Occupancy Westbank

Building	Building Rentable Sq Ft	Largest Contiguous Block		al Rate nge	4th Q 2019	1st Q 2020	2nd Q 2020 Available Sq	3rd Q 2020 Ft	4th Q 2020	4th Q 2020 Absorption	4th Q 2019	1st Q 2020 P€	2nd Q 2020 ercent Leased	3rd Q 2020 I	4th Q 2020	Sub- Lease Avail
Manhattan Place	62,066	3,598	\$16.25	\$18.50	12,825	13,010	12,531	13,103	11,281	1,822	(11,281)	79.04%	79.81%	78.89%	81.82%	0
Oakwood Corporate Center	132,550	15,000	\$19.00	\$20.00	26,416	26,416	31,594	33,513	33,513	0	80.07%	80.07%	76.16%	74.72%	74.72%	0
Timbers Office Building	128,183	20,942	The v	\$14.00	19,585	19,585	19,585	19,585	19,585	0	84.72%	84.72%	84.72%	84.72%	84.72%	0
Westpark Office Building	C0108.889	ate, Re	arry	\$18.00	0	0	0	0	0	0	100.00%	100.00%	100.00%	100.00%	100.00%	0
TOTAL	431,688			\$17.11	58,826	59,011	63,710	66,201	64,379	1,822	86.37%	86.33%	85.24%	84.66%	85.09%	0

Class A Office Building Absorption Westbank

Building	Building Rentable Sq Ft	1st Quarter 2020 Absorption	2nd Quarter 2020 Absorption	3rd Quarter 2020 Absorption	4th Quarter 2020 Absorption	Year to date Absorption	
Manhattan Place	62,066	(185)	479	(572)	1,822	1,544	
Oakwood Corporate Center	132,550	0	(5,178)	(1,919)	0	(7,097)	
nbers Office Building 128,183		0	0	0	0	0	
Westpark Office Building	108,889	0	0	1 6 0 / 5/2 m	0	0	
TOTAL	431,688	(185)	(4,699)	(2,491)	1,822	(5,553)	
Percent Leased		86.33%	85.24%	84.66%	85.09%		